

Program No. C796-S Term February 1, 2003 To January 31, 2004													
Title: FANFARE													
												Price Comparison Only	
			D & D BUSINESS, INC.		IPI GRAPHICS		REED HANN LITHO CO.		McDONALD & EUDY		CURRENT CONTRACTOR		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	WILLOWBROOK, IL	UPPER MARLBORO, MD	WILLIAMSPORT, PA	TEMPLE HILLS, MD	McDONALD & EUDY	McDONALD & EUDY					
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. FILMS:</b>													
(a)	Square-finish halftone.....per illustratio	54	10.00	540.00	8.00	432.00	12.00	648.00	8.00	432.00	8.00	432.00	
<b>II. PRINTING AND BINDING:</b>													
(a)	Complete Product -- Print 2 inks (incl binding)												
(1)	<b>Make ready and/or Setup</b>	6	485.00	2,910.00	300.00	1,800.00	395.00	2,370.00	325.00	1,950.00	325.00	1,950.00	
(2)	<b>Running Per 100 Copies</b>	684	8.75	5,985.00	5.25	3,591.00	13.10	8,960.40	5.70	3,898.80	5.70	3,898.80	
<b>III. PACKAGING AND DISTRIBUTION:</b>													
(a)	Single copies mailed as self-mailers.....per 100 cps	606	3.50	2,121.00	2.00	1,212.00	2.85	1,727.10	2.00	1,212.00	2.00	1,212.00	
(b)	Copies inserted in envelopes for foreign copies .....per 100 envelopes	73	25.00	1,825.00	20.00	1,460.00	15.50	1,131.50	20.00	1,460.00	30.00	2,190.00	
(c)	Pack in shipping cartons.....per carton	92	1.50	138.00	1.50	138.00	1.00	92.00	1.50	138.00	1.50	138.00	
(d)	Inkjet prtng of labels frm furnished diskette..... .....per 100 copies	606	3.50	2,121.00	1.00	606.00	2.65	1,605.90	1.00	606.00	1.00	606.00	
<b>CONTRACTOR TOTALS</b>				<b>\$ 15,640.00</b>		<b>\$9,239.00</b>		<b>\$ 16,534.90</b>		<b>\$9,696.80</b>		<b>\$10,426.80</b>	
<b>DISCOUNT</b>				0.00%	<b>\$0.00</b>	5.00%	<b>\$461.95</b>	0.00%	<b>\$0.00</b>	1.00%	<b>\$96.97</b>	1.00%	<b>\$104.27</b>
<b>DISCOUNTED TOTALS</b>					<b>\$ 15,640.00</b>		<b>\$8,777.05</b>		<b>\$ 16,534.90</b>		<b>\$9,599.83</b>		<b>\$10,322.53</b>
<b>AWARDED</b>													